

**Current NAUTILUS Subscription Rates
From the NAUTILUS Team**

We changed our pricing structure on September 1 for international subscribers, and several of you have inquired to the nature of these changes. Here is the current pricing structure:

North American (US, Canada, Mexico) New Subscriptions and Renewals: \$137.40 per year. That's the \$119.00 rate + \$18.00 shipping/handling.

International Renewals (through September 1, 1993): \$149.40 per year, or the \$119.00 rate + \$30.00 shipping/handling.

International New Subscriptions: \$222.00 per year, or the \$174.00 rate + \$48.00 shipping/handling.

The price increase for International subscribers is a reflection of an increased cost of doing business overseas as well as the development and implementation of a more reliable data network for international communications, which we hope to make available early in '93.

We have updated the subscription form, found in the NAUTILUS Services section, to include both International rates. We have also added a more complete explanation of these changes, which can be found in the PRICING.WRI file included with the subscription form. And be assured that our NAUTILUS Customer Service representatives will work with you to ensure you are charged the correct subscription rate.